

TYPICAL CHAINBREAKING EXAMPLE

DISCOUNT REQUIRED: £20,000



→ - **£4,000 contribution** = £546,000



→ - £8,000 = £442,000
(**£4,000 contribution** plus £4,000 received from vendor above)



→ - £12,000 = £338,000
(**£4,000 contribution** plus £8,000 received from vendor above)



→ - £16,000 = £234,000
(**£4,000 contribution** plus £12,000 received from vendor above)



→ - £20,000 = £130,000
(**£4,000 contribution** plus £16,000 received from vendor above)